

# JOIN PARK BANK IN SPARTA AS A MORTGAGE LOAN OFFICER

## ABOUT US:

- Family-owned, community bank with locations in Sparta, Holmen, and La Crosse.
- Award-winning small business lender. 19 consecutive years as Wisconsin's largest volume community bank lender.
- Specialize in home loans and investment properties with Loan Officers able to handle all underwriting, closing, and life-of-loan questions.
- Construction loans with in-house disbursements and no third party draws.
- Mobile banking and mobile deposit available through our award-winning A Fistful of Banking™ app for Android™, Windows™, and iPhone™.

## ABOUT YOU:

- Mortgage banking background is preferred with particular emphasis on the secondary market.
- Experience in a business-related field with customer interaction is required.
- Family history or personal experience in Sparta and/or Monroe County preferred.
- Strong work ethic and self-motivation.
- Able to communicate genuinely both verbally and in writing.
- Friendly and efficient. Discrete when appropriate. Firm when necessary.
- Demonstrate interest and helpfulness in handling customer inquiries. Recognize opportunities to provide assistance to customers and other staff. Propose solutions to identified problems.

## ABOUT THIS POSITION:

- Office in our Sparta branch to promote Park Bank in the Monroe County market.
- Be an involved member of the community.
- This position will require independence, self-motivation, and decision-making to help serve the community with loans and deposits.
- Find and develop local lending and deposit relationships that fit our specialties – small business financing and residential mortgage lending.
- Mortgage Loan Officers at Park Bank are responsible for the entire credit process – from underwriting and preapprovals to closing and disbursing loans to monitoring loan portfolio and managing accounts.
- Residential mortgage lending requires compliance with specific underwriting, administration, and liquidation requirements of the Federal National Mortgage Association (Fannie Mae) and Federal Home Loan Mortgage Corporation (Freddie Mac).
- In-house loans for residential real estate, vehicle, consumer loans, etc. are meant to compliment secondary market lending activity.
- This position will have additional roles and responsibilities that might include reconciling internal accounts or managing vendor relationships, etc. All officers are notary publics.
- Demonstrate interest in Bank's products and services and help identify ways to serve our customers.
- Full-time status. Lobby and drive-up open Monday through Friday from 9:00 am to 5:00 pm.
- Overall competitive package – reasonable base salary, incentive compensation, and generous retirement plan. Employer pays 75% of health insurance premiums. Access to both Gundersen and Mayo Clinic health networks. EOE/M/F/V/D.

## HOW TO APPLY:

- Send emails to Lance Hauser at [lance.hauser@helloworldparkbank.com](mailto:lance.hauser@helloworldparkbank.com) with "Mortgage Loan Officer" in the subject line.
- Address regular mail as follows:  
Park Bank, Attn: Lance Hauser  
145 North Water Street  
Sparta, WI 54656
- Direct phone calls to Lance Hauser (Assistant Vice President) at 608-269-0430

